

ALLEGRO'S 2018

BY THE NUMBERS



The Next-generation Commodity Management Software and Advanced Analytics Company Broke Records in 2018

Allegro Development Corp. had an outstanding 2018. It was a year driven by increased market penetration, product innovation, and customer satisfaction.

But don't just take our word for it — take a look at some of the numbers that made our 2018 memorable.

26%

growth in product revenue

23

new logo customers
(48 new logo customers in the last two years)

110

new customers added via the FEA acquisition

40%

increase in recurring revenue

26%

growth in pipeline

31

go-lives

46

countries where Allegro conducted business



Acquired Financial Engineering Associates (FEA), the leader in advanced commodity analytics



Launched new CTRM platform for the metals and mining market



Developed major enhancements to Allegro's mobile solution



Released strategic innovations to power, gas, oil, renewables, and agriculture core products



Innovated cloud enablement to support next-generation deployment infrastructures, including Docker

CUSTOMER SATISFACTION

97%

retention rate

91%

increase in license sales to existing customers

INDUSTRY RECOGNITION

- ✓ Named the "Best CTRM Company" by World Finance
- ✓ Voted Best Commodity Trading System in Risk Markets Technology Awards
- ✓ Earned top placement in the EnergyRisk Software Rankings in the following categories:
 - Preferred System
 - Best at Integrating with Other Systems
 - Governance, Risk, and Compliance
 - Trade Surveillance
 - Freight Trading
 - Overall Ease of Using System
 - Portfolio Management
 - Post-trade Services
 - Regulatory Compliance (i.e. Dodd-Frank, Remit)

2018 was a record-breaking year and cemented Allegro's leadership position in the commodity management market. Allegro achieved unprecedented success across sales, services, product innovation, customer satisfaction, and industry recognition, setting 2019 up to be another banner year for the company.

CONTACT ALLEGRO TODAY TO LEARN MORE.

The Next Generation of Commodity Management Software Is Waiting for You

We're Ready to Change Your Business

Stop relying on spreadsheets, your own homegrown software, or outdated CTRM software for your commodity trading and risk management. In a volatile, complex, and uncertain market, you need the global leader in commodity management software and advanced analytics to help you control how your business grows. There's simply too much at stake to leave to anyone else.

Contact Allegro Today

About Allegro Development Corp.

Allegro is the global leader in commodity management software and advanced analytics for companies that buy, sell, produce, or consume commodities. For over 30 years, Allegro has delivered position visibility, risk management, comprehensive controls, regulatory compliance, and analytics through a forward-compatible, next-generation architecture that empowers commodity organizations to make data-driven decisions. Allegro's proven CTRM software innovation and flexibility, coupled with a strong global network of industry partners and industry-leading analytics, makes its solutions the best on the market for full commodity portfolio management.

Headquartered in Dallas, Texas, Allegro has offices in Houston, Dubai, Jakarta, Singapore, London, and Zurich. To learn more, visit Allegro's website at www.allegrodev.com.

ALLEGRO BY THE NUMBERS
Take a Look at Some of the Numbers We're Proud of

30 YEARS IN BUSINESS

6

CONTINENTS

400

EMPLOYEES

7000

USERS

280

CUSTOMERS

