



BUILT FOR REFINED PRODUCTS

Allegro is about insight, efficiency and opportunity. By making the move to Allegro, it will mean increased visibility into your refined products business - visibility that wasn't available before, and certainly not with outdated legacy systems or spreadsheets.

Allegro's commodity trading and risk management (CTRM) platform supports both physical and financial trades across the entire spectrum of refined products, distillates, and feedstocks. It also supports complex pricing with multiple price curves, postings, multi-day wraps, and adjustments. This flexibility enables one to engage more effective strategies for marketing, trading, imbalance resolution, and hedging. For refiners and marketers, these strategies can lead to lower feedstock costs, higher refined products prices and wider crack-spreads. These trading strategies can lead to both lower and less volatile fuel costs and minimize the impact of price swings upon your business for refined products consumers.

Allegro's CTRM can help you manage your feedstock logistics and refined products distribution with scheduling that handles all major modes of transportation: pipeline, vessel, barge, rail, and truck. With Allegro's solution, you will know exactly what products and volumes are distributed at the truck and rail racks, loaded on barges and vessels, sent via pipeline, or remain in inventory. For consumers and distributors of refined products, logistics and inventory can be tracked all the way to the point of consumption.

Allegro also has a full set of accounting functionality with transactions being tracked from the counterparty level down to individual costs for specific trades and logistical movements. Allegro's inherent support for multiple currencies and units of measure enable actualization, settlement, and invoicing related to your crude oil business, regardless of where in the world it occurs.



THE BUSINESS CHALLENGE

The refined products industry has experienced dramatic changes in recent years. Prices for feedstocks have been volatile; and the exporting of crude oil from the U.S. makes U.S. domestic refiners compete even more with the world market for feedstocks. New refineries have come on line throughout the world, creating an over-supply of many major refined products. However, this tough market has led to fewer refiners of many specialized refined products, resulting in large imbalances. The trading and inventorying of environmental products, like RINs, has added even more complexity to an already complex business. Finally, recent weather disasters have caused major disruptions to feedstock supplies and the supply and distribution of refined products to various markets.

With perpetual industry changes, what made one successful in the past is not certain to ensure success in the future. Dealing with the challenges and seizing the opportunities in this changing market demands a powerful and flexible system that's focused on the unique needs of the crude oil industry. Allegro Refined Products is such a system. Allegro's refined products solution is designed to help companies better manage their trading, marketing, transporting, blending, and storing of crude oil.



THE ALLEGRO SOLUTION

Allegro enables both refined products companies and major consumers of refined products to analyze and manage a host of business activities including trading, contracting, scheduling, credit, and risk. Additionally, Allegro's CTRM solution is built for integrated crude oil companies, producer services, midstream, gas, NGL, and refining. The benefit of using a single comprehensive platform eliminates the need for additional systems or spreadsheets.

When Allegro's CTRM is integrated with Allegro Connect interface, components, logistics, prices, and accounting data all seamlessly flow in and out of the system. This integration increases the effectiveness and efficiency of your operations even beyond the substantial improvements to be gained from core Allegro products.

KEY BENEFITS OF ALLEGRO



Seamless end-to-end management of contracts, marketing agreements, and trades, increasing visibility and enabling the capture and confirmation of the associated physical and financial instruments for refined products, distillates, and feedstocks

AMONG ALLEGRO'S CAPABILITIES ARE:

Handling of logistics for all major modes of transportation used to gather and transport refined products, distillates, and feedstocks, whether that's truck, rail, barge, vessel, or pipeline or any combination of these modes of transport

Inventory-tracking, including volumes, WACOG, LIFO, FIFO and market value at multiple locations

Tracking capabilities to ensure accurate valuation, actualization, settlement, and P&L reporting

Extensive accounting functionality including general ledger, invoicing, and support for prior period adjustments

Workflow Management and visibility of the actualization, settlement and confirmation processes to better understand and manage the business

Full audit capability for greater accuracy

The ability to automate actualization and settlement processes, calculate P&L, track expenses, generate invoices and send the general ledger to internal systems

Accounting and finance professionals will benefit from modernized processes that automatically perform validity checks to resolve settlement issues

Support for forecasted, planned, scheduled and actual deliveries, using best available volumes

Allowing users to set messaging and alerts to provide notification when tolerances have been exceeded



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