



What Is a CTRM?

A dedicated commodity trading and risk management solution could dramatically change the way you operate your business and make decisions.

TABLE OF CONTENTS

[The Purpose of CTRM Solutions](#)

[The Importance of an Integrated System](#)



[Allegro's CTRM Solution](#)

[About Allegro](#)

For years, commodity traders, risk managers, accountants, schedulers and many other professionals have relied on a software system to help them run their operations. That could mean spreadsheets. It could be in-house systems built from the ground up. It could be third-party software. It might mean a combination of two or more.

But in today's business environment, these methods may no longer be the ideal approach. That's especially true when considering the modern, powerful and commodity-specific systems that are available. One type of system is known as commodity trading and risk management software, or CTRM.

Once you begin to understand more about what CTRM systems do, especially compared with spreadsheets or aging, proprietary systems, you may start to consider one of these platforms and what it could do for your company.

 allegrodev.com
 info@allegrodev.com





“

We needed a centralized ETRM system to manage our energy trading business, and we selected the Allegro platform because we found it innovative, sophisticated and adaptable to our trading and risk management needs. We strongly believe that Allegro's technology will help us achieve better portfolio, trade life cycle and risk management, which are ultimately our business goals.

”

- Said Al Maawali, VP Petrochemicals and Business Development, Oman Trading International

THE PURPOSE OF CTRM SOLUTIONS

CTRM systems are meant to replace the spreadsheets and legacy platforms that were made for another time, not built for the complications posed by the current markets. CTRM solutions are designed to make managing a commodity business efficient and profitable by providing a single system through which front, middle and back office employees can monitor and complete their work.

In short, CTRM software (sometimes it's referred to as energy trading and risk management software, or ETRM), is the backbone of a modern commodity business.

Depending on your business, your goals, where you operate and what you need your work force to focus on, a CTRM could make perfect sense. In some cases, these software platforms specialize in one commodity or commodity type, while others are capable of handling multiple commodities. Some might concentrate on a particular country or region, whereas others could be global. Whether a business is centered on crude oil, natural gas, coal, refined products, power, chemicals, grains or metals, a CTRM contains functionality that vastly exceeds competing products.

Ultimately, this specialized software exists so that traders, operations managers, risk professionals, compliance teams and accountants will have a more complete view of their business and their physical and financial portfolios. After all, commodity businesses are elaborate machines with a host of moving parts, all of which can influence the others.



allegrodev.com
info@allegrodev.com





THE IMPORTANCE OF AN INTEGRATED SYSTEM

If a company is using spreadsheets to manage its trading and risk management, it's potentially facing considerable risks. Spreadsheets are cumbersome to update. They're difficult to share and oversee. They don't provide the confidence that comes with automated software.

Meanwhile, out-of-date homegrown systems can be extremely difficult to manage and modernize, especially if the developers who built them are no longer with your company. Ask yourself this: Is a system built for the late 1990s or early 2000s capable of dealing with today's regulatory requirements?

The promise of a CTRM (or ETRM) platform is better communication, easier management of profit-and-loss statements, a reduction in errors, a central location for business intelligence and, ultimately, the possibility of lower costs owing to the efficiencies that can be gained. With the right system, you can be confident you're tracking the entire deal life cycle and maintaining much deeper awareness of market shifts, while simultaneously controlling risk and being responsive to regulatory changes.



allegrodev.com
info@allegrodev.com





“

In today's business environment, risk management is crucial for providing decision support, managing compliance and the overall business. With Allegro, we selected a modern commodities management system that provides the visibility, necessary functionality and adaptability to move into the future with confidence.

”

- Preben Richter, Head of Risk Management,
Hydro Energy

ALLEGRO'S CTRM SOLUTION

Managing today's complexity requires a powerful product that's designed from the ground up for the unique characteristics of energy trading, commodity trading and risk management. Allegro has engineered such a product - a comprehensive CTRM platform that enables users to manage exposures, capture transactions, handle logistics, perform accounting functions and meet compliance requirements.

Allegro works with commodity customers in oil and gas, utilities, chemicals and agriculture, all around the world. With Allegro, these customers can view a trade's status, oversee logistics and handle their accounting needs. Whether they're involved in chemical refinery feedstock procurement, LNG transportation, crude oil trading, oilseeds or another commodity line, the Allegro solution provides them with the position visibility and risk management that's needed.

From the day Allegro goes live, it's one of the world's most powerful commodity risk management systems, but, because of its industry-leading extensibility, custom code can be added easily, allowing Allegro to become precisely what's necessary. Additionally, considering Allegro's CTRM software integrates multiple sets of data and procedures into one platform, companies can improve their efficiency and increase transparency among departments and business units. Also, Allegro can be installed on-site or managed in the cloud.

Simply put, the Allegro CTRM software platform is made to enable users to work smarter and faster than they ever could with less-sophisticated approaches.

At Allegro, we firmly believe we are the gold standard in commodity management. When you're considering a software system for your enterprise, our CTRM system could be exactly the business solution you've been seeking.



allegrodev.com



info@allegrodev.com



COMMODITY MANAGEMENT INNOVATION

Allegro is a leading provider of commodity trading and risk management software, serving companies who buy, sell, produce or consume commodities. With more than 30 years of deep industry expertise, Allegro provides intelligence and decision-making capabilities, from the source of the commodity, through transportation, to the commodity consumer.

The Allegro software platform enables customers to handle their physical and financial positions and to optimize their assets and portfolios using tools that quantify and manage commodity risk.

Allegro is headquartered in Dallas and has offices in London, Singapore, Houston, Jakarta, Calgary, Dubai and Zurich, along with a global network of partners.



allegrodev.com



info@allegrodev.com

Asia-Pacific

+65.6236.5730

Europe

+44(0)20.7382.4310

North America

+1.888.239.6850

+1.214.237.8000

