

BUILT FOR CRUDE OIL

Allegro is about insight, efficiency and opportunity. By making the move to Allegro's commodity trading and risk management (CTRM) platform, it will mean increased visibility into crude oil operations - visibility that wasn't available before, and certainly not with outdated legacy systems or spreadsheets. Allegro's trading platform supports both physical and financial trades across the entire spectrum of crude oil grades. It also supports complex pricing with multiple price curves, locational differentials, deducts, and quality adjustments. This flexibility enables more effective strategies for marketing, trading, imbalance resolution, and hedging. With Allegro's solution, you will gain greater visibility in to your business from the lease to the refinery. Allegro's scheduling handles all major modes of transportation: pipeline, vessel, barge, rail, and truck; and tracks inventory by product at locations and even individual tanks. Allegro also has a full set of accounting functionality with transactions being tracked from the counterparty level down to individual costs for specific trades and logistical movements. Additionally, Allegro's CTRM includes inherent support for multiple currencies and units of measure to enable actualization, settlement, and invoicing related to your crude oil business, regardless of where in the world it occurs.

As your business grows, Allegro's Microsoft based and cloud enabled technology, coupled with unmatched flexibility, enable the Allegro CTRM system to grow with your business. With Allegro's platform, you can move into new markets and trade new commodities in a matter of days. Allegro is designed to serve as a total view through which you can understand your physical and financial position data, leading to better decisions. For simple trades and complex deals, for single trip logistics and multi-mode logistics spanning the globe, and for financial and physical oversight; Allegro is the solution for crude oil.



THE BUSINESS CHALLENGE

The crude oil business has experienced dramatic changes in recent years. Shale oil and other unconventional production have more than made up for the decline of older reservoirs. This new production, often coming from areas with little or no gathering infrastructure, has brought about tremendous logistical challenges. Finally, the reemergence of the United States as a major exporter of crude oil promises to bring about further challenges and opportunities for crude oil producers, marketers, logistics companies, and refiners.

With perpetual industry changes, what made one successful in the past is not certain to ensure success in the future. Dealing with the challenges and seizing the opportunities in this changing market demands a powerful and flexible system that's focused on the unique needs of the crude oil industry. Allegro Crude Oil is such a system. Allegro's Crude Oil commodity trading and risk management platform is designed to help companies that produce, trade, market, transport, blend, and store crude oil better manage their businesses.



THE ALLEGRO SOLUTION

Allegro enables crude oil companies to analyze and manage a host of business activities, including: trading, contracting, scheduling, credit, and risk. For integrated crude oil companies, producer services, midstream, gas, NGL, and refining can also all be handled by Allegro. The benefit of using a single comprehensive platform eliminates the need for additional systems or spreadsheets.

When Allegro's CTRM is integrated with Allegro Connect interface components, logistics, prices, and accounting data all seamlessly flow in and out of the system. This integration increases the effectiveness and efficiency of your operations even beyond the substantial improvements to be gained from core Allegro products.

KEY BENEFITS OF ALLEGRO



By adopting the Allegro platform, crude oil customers will have a system that's made for handling the entire deal-to-cash cycle.

SPECIFICALLY, ALLEGRO ENABLES:

Seamless end-to-end management of contracts, marketing agreements, and trades, increasing visibility and enabling the capture and confirmation of the associated physical and financial instruments

Handling of logistics for all major modes of transportation used to gather and transport crude oil, whether that's truck, rail, barge, vessel, or pipeline, or any combination of these modes of transport

Tracking capabilities to ensure accurate valuation, actualization, settlement, and P&L reporting